



JXT Co.Electrical Products

| Manufacturer and Product Category Listings



MANUFACTURER LISTING



3M

A.K. Stamping Company

ACTi Corporation

Acuity Brands

American Electric Lighting (AEL)

Antique Street Lamps

Dark to Light

Gotham

Holophane

Hydrel

Juno

LC&D

Lithonia

Peerless

Reloc Wiring Solutions

Roam

Sensor Switch

Sun Optics

Synergy

Tersen

Advanced Digital Cable, Inc.

Aetna Insulated Wire

Aiphone

Air King Ventilation

Airmaster Fan

Alan Wire Company

Allen Tel Products

Allied Bolt

Allied Moulded Products, Inc.

Atkore International

AFC/Kaf-Tech

Allied Tube & Conduit

Heritage Plastics

Unistrut

Altronix

Alpha Technologies

Alpha Wire Company

American Fibertek

American Fittings

American Polywater

Corporation

Amerlux, Inc.

Amseco

Anamet

APG

Arlington Industries, Inc.

Armorcast Products Company

Baldor Electric Company

B & B Electronics

Belden

Hirschmann

Lumberg

Bekaert

Benner-Nawman, Inc.

Boss Manufacturing

Brady Worldwide, Inc.

Bridgeport Fittings, Inc.

Broan-Nutone, LLC

Brooks Manufacturing Company

Brother Mobile Solutions, Inc.

Bulwark

Caalpipe

CANTEX Inc.

Carolina Glove Company

Cementex

Cerro Wire and Cable

Charles Industries

Chatsworth Products, Inc.

Checkers Industrial Safety

Chromalox

CLARCOR Air Filtration Products

Clearfield, Inc.

CME Wire and Cable

Colonial Wire & Cable Company

Conduit Pipe Products Company

Condux International

Construction Innovations

Cotronics Corporation

CRC Industries

Cylix Corp

DAP, Inc.

Data Display Products

David Clark & Company

Dazor Manufacturing Corp.

Delta Products Automation

Delta Products Ventilation

Deka Batteries

DEWALT

Digimerge

Dimplex North America

Ditek

Dura-Line

Eaton

B-Line

Bussmann

Cooper Power Series

Crouse-Hinds

MTL Instruments

Eaton Lighting

Ametrix

AtLite

Corelite

Crouse-Hinds Lighting

Fail Safe Lighting Systems

Halo Lighting

Invue

IO Lighting

Iris

Lumark

Lumiere

McGraw-Edison

Metalux

MWS, Inc.

Neo-Ray

Pauluhn

Portfolio

RSA

Shaper

Streetworks

Sure-Lites

Eaton Power Quality

Edwards Signaling

Electri-Flex Company

Elkay

Emerson Network Power

Encore Wire Corp.

Endot Industries, Inc.

EnGenius

Engineered Products

Ergodyne

Ericson Manufacturing

EverFocus

Fasco Industries

Federal Signal Corporation

Fernco

Festo

Fire-Lite by Honeywell

Firex

First Alert (BRK Brands)

First Light Technologies

Fluke

G & W Electric

Galvan Electrical

General Electric (GE)

Current Powered by GE

Energy

GE Lighting

Power Electronics

Security

Geist Manufacturing, Inc.

General Cable

Great Lakes Case and Cabinet

Greenlee Textron

Halcyon

Harger Lightning Protection, Inc.

Heritage Plastics

Holocom

Hubbell Commercial & Industrial

Hubbell Wiring Device-Kellems

Hubbell Industrial Controls

RACO

Hubbell Premise Wiring

TayMac

Hubbell Construction & Energy

BURNDY

ThermOweld

Gai-tronics

Killark

Hubbell Lighting Group

Alera Lighting

Architectural Area Lighting

Hubbell Lighting

Compass

Columbia Lighting

Devine Lighting

Dual-Lite

Hubbell Control Solutions

Hubbell Industrial

Hubbell Outdoor

KIM Lighting

Kurt Versen

Prescolite

Progress Lighting

Spaulding Lighting

Sportsliter Solution

Sterner Lighting

Whiteway

Hubbell Power Systems

Acme Electric Corp

Chance

Hubbell Power Systems

Ohio Brass

Opti-Loop

Pencell Plastics

Quazite

RFL Electronics



Hughes Brothers
 Hunter Fan Company
 Ideal Industries, Inc.
 Igloo Corp.
 IlSCO
 Ingersoll-Rand
 LCN
 Locknetics
 Recognition Systems
 Schlage
 Von Duprin
 Interlogix
 Intermatic, Inc.
 International Fiber Systems (IFS)
 IPEX
 ITW Commercial Construction
 Jokab by ABB
 JVC Professional
 Kaf-Tech, Inc.
 Kalas Manufacturing
 Keyscan, Inc.
 Kichler Lighting
 Kidde Safety
 Klein Tools
 Kraloy
 Krylon
 Kuhlman Electric
 L.H. Dottie
 Lapp USA, Inc.
 Legrand
 Cablofil
 Ortronics
 Pass & Seymour
 WattStopper
 Wiremold
 Leica Disto
 Leuze Electronic, Inc.
 Leviton
 Lex Products Corp
 Lutron Electronics
 Lyon
 MAC Products
 Maclean Power Systems
 Maclean Senior Industries
 Magnecraft & Struthers-Dunn
 Marley Electric Heating Company
 Master Lock Company
 McGill Manufacturing Co., Inc.
 Midwest Electric Products, Inc.

Milbank Manufacturing Company
 Milwaukee Tools
 Minerallac Company
 Minuteman UPS/Para Systems
 Molex
 Woodhead
 Motorola
 National Pipe & Plastic Products
 National Strand Products
 Nehring Electrical Works
 Neptco, Inc.
 Newbasis
 Nexans Energy USA
 North American Electric
 North Star Battery
 North Safety
 NSI Industries
 Oatey
 Oldcastle Precast
 Ontility
 Ouellet Canada, Inc.
 P & R Tech
 Panasonic
 Panduit
 Patriot Aluminum Products
 Pepperl & Fuchs
 Pentair
 ERICO
 Caddy
 Cadweld
 Eritech
 Hoffman
 Petroflex
 Phelps Dodge
 Philips Lighting
 Burton
 Chloride
 Color Kenetics
 Day-Brite
 Gardco
 Hadco
 Ledalite
 Lightolier
 Lumec
 Stonco
 Phoenix Contact
 Picoma Industries, Inc.
 Platt Cases
 Porcelain Products Company

Powerline Hardware
 Preformed Line Products
 Premax LLX
 Premier Conduit
 Prime Conduit
 Progress Lighting
 Protective Industrial
 Products (PIP)
 Prysmian Power Cables
 & Systems
 PULS
 Queen City Plastics
 R. Stahl
 RAB Lighting
 Raceways Technology
 & Manufacturing
 Raco Manufacturing
 and Engineering
 Ramset
 Rayovac
 Rectorseal Corporation
 Republic Conduit
 Republic Wire
 Robroy Industries
 Ronk
 RSCC Wire & Cable
 Rubbermaid (Newell)
 Irwin Industrial Tools
 Lennox
 Dymo
 Rutherford Controls Int'l. Corp.
 Sapa
 Salisbury by Honeywell
 Samsung Telecommunications
 Schneider Electric
 APC
 Pelco
 Square D
 Telemecanique
 Sensaphone
 Service Wire
 Seves, USA
 Shat-R-Shield
 Southern Pipe
 Southwire Company
 Specified Technologies, Inc.
 Speco Technologies
 Streamlight, Inc.
 Sun West Engineering, Inc.

Superior Electric
 Synco Chemical Corporation
 TCP Lighting
 TE Energy
 Tech Products, Inc.
 Thomas & Betts
 Blackburn
 Carlon
 Catamount
 Elastimold
 Emergi-Lite
 Homac
 Kindorf
 Ocal
 Red Dot
 Russellstoll
 Steel City
 Superstrut
 TPI Corporation
 Trans-Coil (TCI)
 Transtector Systems
 Transition Networks
 United Copper Industries
 Universal Electric Corporation
 Valmont Industries
 Velcro USA, Inc.
 Victor Insulators, Inc.
 Viking Electronics
 Vuance
 Wearwell
 Werner
 Western Tube & Conduit Corp.
 Westinghouse Lighting
 Wheatland Tube Company
 World Dryer Corporation
 ZEP Professional Products

PRODUCT CATEGORIES



BOXES, FITTINGS & ACCESSORIES

Boxes (Non-Metallic)

Allied Moulded Products, Inc.
Arlington Industries, Inc.
CANTEX Inc.
Hubbell Commercial & Industrial
RACO
Thomas & Betts
Carlton

Boxes (Steel)

Crouse-Hinds by Eaton
Hubbell Commercial & Industrial
RACO
Thomas & Betts
Steel City

Fittings (Die Cast)

Arlington Industries, Inc.
Bridgeport Fittings, Inc.
Thomas & Betts
Steel City

Fittings (Non-Metallic)

Arlington Industries, Inc.
Bridgeport Fittings, Inc.
Crouse-Hinds by Eaton
Hubbell Commercial & Industrial
RACO
Thomas & Betts
Carlton

Fittings (PVC)

CANTEX Inc.
IPEX
Kraloy
Southern Pipe
Thomas & Betts
Carlton

Fittings (Steel)

Arlington Industries, Inc.
Bridgeport Fittings, Inc.
Crouse-Hinds by Eaton
Hubbell Commercial & Industrial
RACO
Minerallac Company
Thomas & Betts
Steel City

Floor Boxes

Hubbell Wiring Device-Kellems
Legrand | Wiremold
Thomas & Betts
Steel City

Hazardous Fittings

Crouse-Hinds by Eaton

Hubs

Crouse-Hinds by Eaton

Spring Steel Fasteners

B-Line by Eaton
ERICO
Caddy

Weatherproof Boxes & Covers

Arlington Industries, Inc.
Hubbell Commercial & Industrial
RACO
Intermatic, Inc.
Thomas & Betts
Red Dot

CHEMICALS, ADHESIVES & LUBES

Chemicals & Lubes

American Polywater Corporation
CRC Industries
Synco Chemical Corporation

Caulks, Sealants, Adhesives

3M
DAP Inc.
Krylon

Paint

Krylon

CABLE SUPPORT

Cable Support Grips

Hubbell Wiring Device-Kellems
Leviton
Molex
Woodhead

CONDUIT, RACEWAY, CABLE TRAY AND STRUT

Cable Tray

B-Line by Eaton
Legrand | Cabofil
Thomas & Betts

Conduit (Aluminum)

Sapa
Patriot Aluminum Products

Conduit (Flexible)

Anamet
Atkore International
AFC/Kaf-Tech
Electri-Flex Company
Southwire Company

Conduit (Liquidtight)

Anamet
Atkore International
AFC/Kaf-Tech
Electri-Flex Company
Southwire Company

Conduit (Metallic)

Allied Tube & Conduit
Republic Conduit
Western Tube & Conduit Corp.
Wheatland Tube Company

Conduit (PVC)

CANTEX Inc.
Heritage Plastics
IPEX
Kraloy
National Pipe & Plastics Products
Prime Conduit
Queen City Plastics
Southern Pipe

Conduit Bodies

Crouse-Hinds by Eaton
Thomas & Betts

Innerduct

Dura-Line
Eastern Wire & Conduit
Endot
Premier Conduit

Nipples, Elbows, Couplings

Conduit Pipe Products
Picoma Industries, Inc.
Thomas & Betts
Wheatland Tube Company

PVC Coated Conduit & Fittings

Calpipe
Robroy Industries
Thomas & Betts
OCAL

Strut

Atkore International
Allied Tube & Conduit
Unistrut
B-Line by Eaton
Thomas & Betts
Kindorf
Superstrut

DISTRIBUTION EQUIPMENT

Arc Flash Analysis

Bussmann by Eaton
Square D by Schneider Electric

Circuit Breakers

Square D by Schneider Electric

Disconnect Switches

Square D by Schneider Electric

Fuses

Bussmann by Eaton

Load Centers

Square D by Schneider Electric

Metering Equipment

Square D by Schneider Electric

Motor Control Centers

Square D by Schneider Electric

Panelboards

Square D by Schneider Electric

Power Monitoring & Control

Square D by Schneider Electric

Relays & Timers

Square D by Schneider Electric

Safety Switches

Square D by Schneider Electric

Surge Protection Devices

Square D by Schneider Electric

Switchboards

Square D by Schneider Electric

Switchgear

Square D by Schneider Electric

Transformers

Square D by Schneider Electric

Wire Management

Square D by Schneider Electric

ENCLOSURES & ACCESSORIES

Commercial Grade Enclosures

B-Line by Eaton
Pentair
Hoffman

Industrial Grade Enclosures

B-Line by Eaton
Pentair
Hoffman
Square D by Schneider Electric

Explosion Proof Enclosures

Crouse-Hinds by Eaton
Pentair
Hoffman

Thermal Management

B-Line by Eaton
Pentair
Hoffman

FLASH LIGHTS & BATTERIES

Batteries

Rayovac

Fasteners and Hardware

L.H. Dottie

Flashlights/Head lamps

Rayovac
Streamlight

HEATING & VENTILATING

Bathroom & Room Exhaust Fans

Broan-Nutone LLC
Delta Products Ventilation
Panasonic

Ceiling Fans

Airmaster Fans
Hunter Fans

Central Vacuum Systems

Broan-Nutone LLC

Heat Cables

Pentair
Raychem

Industrial Ventilation

Air King
Airmaster Fan
Marley Electric Heating Company
TPI Corporation

Industrial Heating

Marley Electric Heating Company
Ouellet Canada, Inc.
TPI Corporation

INDUSTRIAL AUTOMATION & CONTROL

Contactors and Starters

Square D by Schneider Electric

Float Switches

Telemecanique by Schneider Electric

Industrial Ethernet

Belden
Hirschmann
Crouse-Hinds by Eaton
MTL Instruments
Phoenix Contact
Square D by Schneider Electric

Industrial PCs

Square D by Schneider Electric
Phoenix Contact

Industrial Wireless

Belden
Hirschmann
Crouse-Hinds by Eaton
MTL Instruments
Phoenix Contact

Limit Switches

Telemecanique by Schneider Electric

Machine Safety

Jokab by ABB
Leuze Electronic, Inc.
Phoenix Contact
Square D by Schneider Electric

Motors

Baldor Electric Company
North American Electric

Operator Interface

Square D by Schneider Electric

PLCs and I/O

Belden
Lumberg
Phoenix Contact
Square D by Schneider Electric

Pneumatic Motion & Control

Festo

Power Supplies

Phoenix Contact
PULS
Square D by Schneider Electric

Pushbuttons

Square D by Schneider Electric

Relays & Timers

Square D by Schneider Electric

Sensors

Leuze Electronic, Inc.
Telemecanique by Schneider Electric

Software

Square D by Schneider Electric

Terminal Blocks & Interface

Bussmann by Eaton
Crouse-Hinds by Eaton
MTL Instruments
Phoenix Contact
Square D by Schneider Electric

Tower Lights & Beacons

Square D by Schneider Electric

Variable Frequency Drives

Square D by Schneider Electric

LIGHTING & CONTROLS

Airport Lighting

Crouse-Hinds by Eaton

Commercial Lighting

Acuity Brands
Eaton Lighting
Philips Lighting

Daylighting

Acuity Brands
Sunoptics

Healthcare Lighting

Acuity Brands
Eaton Lighting
Philips Lighting

Industrial Lighting

Acuity Brands
Holophane
Crouse-Hinds by Eaton

Lamps & Ballasts

GE Lighting

Landscape Lighting

Acuity Brands
American Electric Lighting
Hydrel
Lithonia
Kichler Lighting

Lighting & Control

Acuity Brands
Eaton Lighting
Hubbell Lighting
Legrand | WattStopper
Leviton
Lutron
Philips Lighting

Road/Street/Municipality Lighting

Acuity Brands
Holophane
GE Lighting

Retail/Hospitality

Acuity Brands
Juno
Amerlux, Inc.
Eaton Lighting
GE Lighting

Retrofit Lighting

Acuity Brands
Eaton Lighting
GE Lighting
Philips Lighting

Shades

Halcyon

Solar

First Light Technologies
Philips Lighting

Temporary Jobsite Lighting

Engineered Products
Ericson Manufacturing
McGill Manufacturing Co., Inc.
Milwaukee Tools

MISCELLANEOUS MRO SUPPLIES

Ladders

Werner

Storage and Cleaning

Lyon
Rubbermaid (Newell)

SAFETY

Arc Flash Rated Clothing

Bulwark
Cementex
Salisbury by Honeywell
Protective Industrial Products (PIP)

Eye, Head, Hand and Hearing Protection

3M
Boss Manufacturing
Bulwark
Carolina Glove Company
Ergodyne
Protective Industrial Products (PIP)

Rainwear

Boss Manufacturing
Ergodyne

Water Coolers

Elkay
Igloo

Fall Protection

3M
Ergodyne
Klein Tools

Fire Prevention and Signaling

3M
First Alert (BRK Brands)
Kidde Safety
Specified Technologies (STI)

Label Makers and Printers

3M
Brady Worldwide, Inc.
Brother Mobile Solutions, Inc.
Panduit
Thomas & Betts

Barrier and Identification Marking

3M
Brady Worldwide, Inc.
Molex
Woodhead



PRODUCT CATEGORIES



TOOLS & INSTALLATION PRODUCTS

Power Tools

DeWALT
Greenlee Textron
Hubbell Construction & Energy
BURNDY
Klein Tools
Milwaukee Tools

Hand Tools

Greenlee Textron
Ideal Industries, Inc.
Klein Tools
Neptco, Inc.
Rubbermaid (Newell)
Irwin Industrial Tools
Lennox

Test & Measurement

Fluke
Greenlee Textron
Ideal Industries, Inc.
Milwaukee Tool

Tool Accessories & Storage

DeWALT
Greenlee Textron
Klein Tools
Milwaukee Tool

UTILITY TRANSMISSION & DISTRIBUTION

Guy Strand & Specialty Strand

Bekaert
National Strand Products

Pole Line Hardware

Hubbell Power Systems
Maclean Power Systems
Maclean Senior Industries
Powerline Hardware

Transformers

Square D by Schneider Electric

Utility Products

Eaton's Cooper Power Series
Hubbell Power Systems
Preformed Line Products Company
Seves, USA
Thomas & Betts
Blackburn
Victor Insulators, Inc.

Utility – Crossarms

Brooks Manufacturing Company
Hughes Brothers

Utility Products - Moulded Rubber

Eaton's Cooper Power Series
Thomas & Betts
Elastimold

Vaults/Outdoor Enclosures

Armorcast Products Company
Hubbell Power Systems
Quazite
Newbasis
Oldcastle Precast

WIRE & CABLE

Armored Cables

Aetna Insulated Wire
Atkore International
AFC/Kaf-Tech
CME Wire and Cable
Encore Wire Corporation
General Cable
Lapp USA, Inc.
Nexans Energy USA
Southwire Company

Automation Cables

Advanced Digital Cable
Alpha Wire
Belden
General Cable
Lapp USA, Inc.
Service Wire
Southwire Company

Bare Copper

Advanced Digital Cable
Alan Wire Company
Alpha Wire Company
Cerro Wire and Cable
CME Wire and Cable
Colonial Wire & Cable
Encore Wire Corporation
General Cable
Nexans Energy USA
Republic Wire
Service Wire
Southwire Company
United Copper Industries

Building Wire – CU

Advanced Digital Cable
Alan Wire Company
Cerro Wire and Cable
CME Wire and Cable
Colonial Wire & Cable
Encore Wire Corporation
General Cable
Nexans Energy USA
Republic Wire
Service Wire
Southwire Company
United Copper Industries

Building Wire – AL

Advanced Digital Cable
CME Wire and Cable
Encore Wire Corporation
General Cable
Nexans Energy USA
Priority Wire & Cable
Republic Wire
Southwire Company

Control Cable

Advanced Digital Cable
Alpha Wire Company
Belden
CME Wire and Cable
Encore Wire Corporation
General Cable
Lapp USA, Inc.
Nexans Energy USA
Southwire Company

Cord Sets

Alpha Wire Company
General Cable
Southwire Company

Electronic Wire & Cable

Advanced Digital Cable
Alpha Wire Company
Belden
General Cable
Lapp USA, Inc.
Republic Wire
Southwire Company

Fire Protection – Alarm Cable

Advanced Digital Cable
Belden
Encore Wire Corporation
General Cable
Southwire Company

High Temp Cable

Alpha Wire Company
Lapp USA, Inc.
Southwire Company

Hook-up Wire

Advanced Digital Cable
Alpha Wire Company
Belden

General Cable
Lapp USA, Inc.
Republic Wire
Southwire Company

Industrial Cable

Advanced Digital Cable
Alpha Wire Company
Belden
Encore Wire Corporation
General Cable
Lapp USA, Inc.
Nexans Energy USA
Republic Wire
Service Wire
Southwire Company

Lead Wire

Alpha Wire Company
General Cable
Lapp USA, Inc.
Southwire Company

MC Cable

CME Wire and Cable
Encore Wire Corporation
General Cable
Nexans Energy USA
Service Wire
Southwire Company
United Copper Industries

Portable Cord

General Cable
Lapp USA, Inc.
Southwire Company

Power Cable

Alpha Wire Company
CME Wire and Cable
Encore Wire Corporation
General Cable
Lapp USA, Inc.
Nexans Energy USA
Service Wire
Southwire Company

Power Cable Medium Voltage

General Cable
Lapp USA, Inc.
Nexans Energy USA
Southwire Company

Specialty Wire

Advanced Digital Cable
Alpha Wire Company
Belden
CME Wire and Cable
General Cable
Lapp USA, Inc.
Nexans Energy USA
Republic Wire
Service Wire
Southwire Company

PRODUCT CATEGORIES

Traffic Signal Cable

Advanced Digital Cable
Republic Wire
Service Wire
Southwire Company

Utility Wire & Cable

Advanced Digital Cable
CME Wire and Cable
Encore Wire Corporation
General Cable
Lapp USA, Inc.
Nexans Energy USA
Republic Wire
Service Wire
Southwire Company

VFD Cable

Alpha Wire Company
Belden
General Cable
Lapp USA, Inc.
Nexans Energy USA
Service Wire
Southwire Company

Welding Cable

General Cable
Lapp USA, Inc.
Southwire Company

Wire XHHW & XLP

Advanced Digital Cable
Alan Wire Company
Cerro Wire and Cable
CME Wire and Cable
Colonial Wire & Cable
Encore Wire Corporation
General Cable
Lapp USA, Inc.
Nexans Energy USA
Republic Wire
Service Wire
Southwire Company

XLP & VNTC Tray Cable

Advanced Digital Cable

Alan Wire Company
Alpha Wire Company
Belden
CME Wire and Cable
Encore Wire Corporation
General Cable
Lapp USA, Inc.
Nexans Energy USA
Service Wire
Southwire Company

WIRE TERMINATION, SPLICING, & GROUNDING

Cable Ties & Wiring Accessories

Panduit
Thomas & Betts

Grounding

ERICO
Cadweld
Eritech
Hubbell Construction & Energy
BURNDY
Panduit
Thomas & Betts

Heat Shrink Products

3M
Panduit
Thomas & Betts

Mechanical & Compression Lugs

Hubbell Construction & Energy
BURNDY
Panduit
Thomas & Betts
Blackburn

Terminal Blocks

Bussmann by Eaton
Ideal Industries, Inc.
Phoenix Contact
Square D by Schneider Electric

Terminals

Panduit
Thomas & Betts

Wire Connectors

3M
Ideal Industries, Inc.

WIREWAYS, RACEWAY & BUSWAY

Busway

Square D by Schneider Electric

Surface Raceway (Metallic/Non-Metallic)

Hubbell Wiring Device-Kellems
Legrand | Wiremold
Panduit

Power/Data Poles

Hubbell Wiring Device-Kellems
Legrand | Wiremold

Telepower Poles

Hubbell Wiring Device-Kellems
Legrand | Wiremold

Wireway

B-line by Eaton
Pentair
Hoffman
Milbank Manufacturing Company
Square D by Schneider Electric
Thomas & Betts
Carlson

WIRING DEVICES

Wall Switches and Receptacles

Hubbell Wiring Device-Kellems
Legrand | Pass & Seymour
Leviton
Molex
Woodhead

Plugs and Connectors

Crouse-Hinds by Eaton
Hubbell Wiring Device-Kellems
Legrand | Pass & Seymour
Leviton
Woodhead Molex

SERVICES

SERVICES OFFERED BY GRAYBAR'S MANUFACTURERS

- Arc Flash Compliance
- Power System Design
- Engineering Studies
- Power Quality Solutions
- Harmonic Analysis
- Switchgear Automation
- System Documentation
- Turnkey Installations
- Machine Safety Audit
- Water Ingress Audit
- And more...

GRAYBAR SERVICES

- Supply Chain Management Solutions
- Product Sourcing
- Market-Specialized Sales and Service
- Quick, Convenient Counter Service
- Emergency Service
- Quotation and Credit Services
- Project Order Management
- National Agreements
- Graybar SmartReel™
- Graybar SmartStock®
- Cost-Reduction Programs
- Jobsite Services
- Minority and Women Business & Qualified Enterprise
- Dependable Wire and Cable Services
- Technical Assistance
- Technology Consultative Services
- Energy-Saving Programs
- Equipment Leasing & Financing
- Electronic Business Solutions
 - Management Reports
 - Shopgraybar.com
 - Evaluated Receipt Settlement
 - Graybar PunchOut
 - Electronic Estimation
 - HotKey
 - Electronic Data Interchange (EDI)
 - Bar Coding
 - Summary Billing

